

## Coping without mom

Last year, Gregory Johnson lost his wife, Yolanda, at age 37. Now he is raising his daughters, Jamille and Jada, ages 8 and 4, alone. Yolanda's disability insurance and her life insurance have played a major role in helping Greg and the girls through the loss. Greg speaks of Financial Representative Kevin Chadwick — who himself lost his mother when he was three years old — as a trusted ally.

Greg credits Kevin with the advice that has helped the family during this difficult period. What's more, Greg trusts Kevin to help him prepare for the family's future.



*“I talk to people about things they'd rather not think about — to see through smaller challenges to the bigger vision.”*



Kevin Chadwick, Financial Representative — Dallas, Texas

**Q** As a widowed father, how have the economic events of the last year affected you?

**A** This financial crisis has been a time of uncertainty for most people, and I'm no exception. However, in my case, the circumstances were even worse. My wife, Yolanda, who was healthy and never smoked, was diagnosed with terminal lung cancer last year. She passed away shortly thereafter. My life was in disarray. Fortunately, I didn't have to worry financially. Yolanda's Northwestern Mutual disability income insurance helped pay expenses during her illness. And then the company handled the life insurance claim quickly and professionally.

So even when everyone was questioning their investments and strategies, I felt safe and secure. I knew I was in a good position with

Northwestern Mutual, a well-grounded company with a solid business model. It's tried and true and enduring. It has stood the test of time with consistent qualities and performance.

**Q** *Do you feel financially stable despite what you've experienced in the last year?*

**A** If I had done it my way, I might not have purchased all the insurance coverage that turned out to be a lifeline for my two young daughters and me. Without it, we would have been financially devastated. But with help from Kevin and Northwestern Mutual, we are financially stable and will continue to be so. We've maintained a consistent lifestyle — and that's an important thing when we've been through so much. From this experience, I know

that Kevin will anticipate my needs; he will recommend appropriate adjustments; and he will help me take actions that are right for my family and me.

**Q** *What does financial security mean to you?*

**A** It means that I can prioritize what's important. Because of Northwestern Mutual, I have been able to take a leave of absence from work — even during a tough economy — to spend more time with my daughters to rebuild their confidence after losing their mom, as well as take care of myself. Financial security affords me the time to see to it that these two little girls get their emotional footing back. That's a blessing.

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