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# products and services

# **FINANCIAL SERVICES**

## INDIVIDUAL FINANCIAL SERVICES

Financial Planning Individual Investment Advisory Wealth Management Education Planning Retirement Planning Individual Retirement Accounts (IRA) Roth IRAs IRA Rollovers Annuities Capital Needs Analysis Asset Protection Strategies Estate Planning Services Tax Planning Services

### **CORPORATE FINANCIAL SERVICES**

Corporate Investment Services Business Continuation Planning Buy-Sell Strategies

# **INSURANCE SERVICES**

#### INDIVIDUAL INSURANCE PRODUCTS

Individual & Family Health Insurance Medicare Supplements Life Insurance Disability Insurance Long Term Care Insurance Property & Casualty Insurance

#### **CORPORATE INSURANCE PRODUCTS**

Life Insurance Disability Insurance Buy-Sell Funding Business Overhead Expense Insurance Property Insurance Commercial General Liability Professional Liability / Errors & Omissions Commercial Auto Worker's Compensation Bonds BTA FINANCIAL GROUP is an independent financial services firm that specializes in wealth management and financial planning. We provide tailored solutions, unfiltered advice and we are always committed to trust, integrity and accountability.

We offer an extensive product and services menu which includes Comprehensive Financial Planning, Investment Management, Insurance Planning, Corporate Retirement Plans and Employee Benefits.

For additional information about our company or to set to set up a consultation, please call our office at (913) 831-1551.

## **EMPLOYEE BENEFITS**

#### **EMPLOYER SPONSORED GROUP BENEFITS**

Health Insurance Life Insurance Dental Insurance Short Term Disability Insurance Long Term Disability Insurance Vision Insurance Long Term Care Insurance Voluntary Employee Paid Benefits

#### **RETIREMENT PLAN SERVICES**

401(k) Retirement Plans Profit Sharing Plans Simplified Employee Pension (SEP) SIMPLE IRA Individual 401(k) Defined Benefit Pension Plans 403(b) Retirement Plans Non-Qualified Retirement Plans Investment Policy Statement Preparation ERISA Section 404(c) Education

#### **EXECUTIVE FRINGE BENEFIT PLANS**

Non-Qualified Deferred Compensation Plans Split-Dollar Life Insurance Plans Group Life Carve Out Plans Supplemental Disability Plans Long Term Care Programs Salary Continuation Plans

## CONSULTING & VALUE ADDED SERVICES

Benefit Plan & Risk Analysis Plan Design & Implementation Prescription Benefit Analysis HR Tools & Benchmarking COBRA & HIPAA Compliance Administration Section 125 Cafeteria Plans Employee Communications Enrollment Services Employee On-line Self Service and Portal Development Employee Surveys Employee Assistance Programs / Work-Life Wellness Programs

Securities offered through Securities America, Inc. Member FINRA and SIPC. Advisory Services offered through Securities America Advisory, Inc. A Registered Investment Advisor. BTA Financial Group and Securities America and separate entities.